

Guatemala, September 2022

Dear **LAMRA 2022**  
**Guatemala**




I cordially greet you, wishing you success in your personal and work activities. Attached on this document you will find the information of our tourist services that we provide to be seen and appreciated by your person and competitors who will arrived in our country so that you can discover our beautiful Guatemala through sustainable alternative tourism.

If you have any inquiries, concerns, or comments, we would very much appreciate you do let us know so that we can provide you with an excellent service and thereby exceed your expectations.

Regards:

Lic. Luis Guillermo Cuellar Ardón

Manager

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## PROPOSALS OF PRE - DURING - POST TOURS

### HALF DAY (includes 1 snack)

	2 pax	4 pax	6 pax	8 pax
Guatemala City Tour				
Relief Map, Historic Center	US\$ 240.00	US\$ 264.00	US\$ 288.00	US\$ 312.00
	US\$ 120.00	US\$ 66.00	US\$ 48.00	US\$ 39.00
Antigua Guatemala				
Historic Center - Colonial City Center	US\$ 320.00	US\$ 344.00	US\$ 368.00	US\$ 400.00
	US\$ 160.00	US\$ 86.00	US\$ 61.50	US\$ 50.00
Pacaya Volcano				
Ascent, free stay, return	US\$ 264.00	US\$ 304.00	US\$ 344.00	US\$ 384.00
	US\$ 132.00	US\$ 76.00	US\$ 57.50	US\$ 48.00

### 1 FULL DAY (includes 1 snack and lunch)

Guatemala City Tour				
Relief Map, Historic Center	US\$ 380.00	US\$ 460.00	US\$ 540.00	US\$ 620.00
	US\$ 190.00	US\$ 115.00	US\$ 90.00	US\$ 77.50
Antigua Guatemala				
Historic Center - Colonial City Center	US\$ 402.40	US\$ 504.80	US\$ 607.20	US\$ 709.60
	US\$ 201.20	US\$ 126.20	US\$ 101.20	US\$ 88.70
Antigua Guatemala				
Surrounding towns and villages	US\$ 402.40	US\$ 504.80	US\$ 607.20	US\$ 709.60
	US\$ 201.20	US\$ 126.20	US\$ 101.20	US\$ 88.70
Pacaya Volcano + rappel				
Ascent, free stay, return	US\$ 436.00	US\$ 628.00	US\$ 820.00	US\$ 1012.00
	US\$ 218.00	US\$ 157.00	US\$ 136.50	US\$ 126.50
Atitlan Lake				
Visit to Mayan villages, handicrafts	US\$ 404.00	US\$ 484.00	US\$ 564.00	US\$ 644.00
	US\$ 202.00	US\$ 121.00	US\$ 94.00	US\$ 84.50
Chichicastenango (Thursdays or Sundays) + Panajachel				
Market Day, cultural tour	US\$ 348.00	US\$ 412.00	US\$ 480.00	US\$ 540.00
	US\$ 174.00	US\$ 103.00	US\$ 80.00	US\$ 67.50
Tikal – one day				
Visit to the park and Flores Island	US\$ 660.00	US\$ 1,100.00	US\$ 1,532.00	US\$ 1,964.00
	US\$ 330.00	US\$ 275.00	US\$ 255.00	US\$ 245.50

The service includes:

Transfer and private ground transportation with AC (driver, fuel), tourist guide, entrances to sites to visit or activities to perform, local insurance coverage, biosecurity protocols according to MSPAS - INGUAT

Does not include:

Lodging service, alcoholic beverages, souvenirs, tips, payment of exit tax, currency exchange, providing medicines (Art. 304 – Gov. Agreement 229-2014 MTPSG / 33- 2016 RSSO)

#### METHOD OF PAYMENT AND RESERVATION OF PLACE:

Transfer, direct deposit, or bank transfer to the account in QTZ described down below. It is highly recommended that tourists carry national currency QTZ in cash since some places do not accept credit cards.

BANK NAME	CURRENCY	ACCOUNT NUMBER	ACCOUNT'S NAME
INDUSTRIAL	QTZ	520-002354-6	Descubre Guatemala
INDUSTRIAL	US\$	062-013495-7	Luis Guillermo Cuellar
BANRURAL	QTZ	3754015737	Descubre Guatemala

- Account number: 062-013495-7 US\$
- Swift: INDLGTGC
- Bank's Name: INDUSTRIAL, S.A.
- Bank's Address: 7<sup>th</sup>. Avenue 5-10 Zone 4, Tower I, Financial Center, Guatemala, C.A.
- PO Box: 744
- Bank's Phone Number: 2420300 / 1717

Descubre Guatemala is not responsible for the fees charged by issuing and receiving banks for transfer transactions. Once your direct deposit or transfer transaction has been completed please contact us through email by sending us your ticket number or reference code, the amount deposited and a picture of the identity document (Valid: National ID – Government ID - PASSPORT) of each person that is traveling at the email address [info@descubreguatemala.com.gt](mailto:info@descubreguatemala.com.gt) or through our WhatsApp cellphone number at + (502) 5307-4836- The direct deposit will confirm your reservation and the provision of our quoted tourism services.

### WHAT SHOULD I BRING WITH ME AND WHAT NOT?

- ✓ Clothes: Clothing suitable for cold weather (morning) and hot weather (noon).
- ✓ Footwear: Comfortable shoes for travel.
- ✓ Accessories: Camera (optional), jacket and/or raincoat, hat or cap
- ✓ Sunscreen or tanner for skin care, personal hygiene items, garbage bags.
- ✓ Health: Personal protection supplies such as masks or face masks (mandatory by Guatemala's government provisions), first aid kit for personal use and/or medicine if required to carry and take by the tourists, repellent for mosquitoes and/or waders.
- ✓ Documents: A safe place where to keep safe, dried, and secure.
- ✓ DO NOT BRING/CARRY: Weapons of any kind (sharp weapons or firearms).
- ✓ DO NOT BRING/CARRY: Any alcoholic beverages and any drugs (of respect for other tourists).

### RECOMMENDATIONS:

- ✓ Notify your family and/or friends of the activity and/or place you will visit, always carry a document with your personal data that includes your possible diseases, illnesses, and allergies; as well as that contains the information of best and responsible people to contact in case of any emergencies that may arise (please include their names and phone numbers).
- ✓ If you're traveling by transport provided by us, please make sure to keep it clean.
- ✓ To book our tourist services you must make the payment preferably in advance prior to the scheduled date of your trip so that you can find availabilities. Please be advised that you CAN NOT reserve any places verbally as all reservations must be requested and confirm through written confirmation with a signed agreement.
- ✓ In case the reservation is canceled, please be advised that Descubre Guatemala (the contracting party) will only make partial refunds due to the logistics and activity planning on behalf of the contracting party. You must request the Descubre Guatemala's (the contracting party's) Refund Policies, Terms and Conditions in PDF format. Refunds will NOT be made for failure to show up at the place of departure on the scheduled date and/or if any participant/tourist is detained at a border point due to a health offence/infracton.
- ✓ Descubre Guatemala (the contracting party) reserves the right to make reasonable changes to the itinerary when deemed prudent for the safety and convenience of the expedition or trip.

- ✓ Descubre Guatemala (contracting party) will have Health Supplies (gloves, antibacterial gel, masks, face masks, Lysol disinfectant spray) for participants who need/want them. Due to security and health measures the contracting party will take the body temperature of the participants/tourists with a digital infrared thermometer. Please be advised that the contracting party will ensure to keep transport units used clean and always disinfected.
- ✓ Please be advised that all our suppliers have taken preventive health measures to safeguard and ensure that their facilities are kept free of Covid-19 infection.
- ✓ Please be advised that transport unit is monitored via GPS and real-time location by the assigned driver.
- ✓ Please be advised that in all matters related to the trip the entity Descubre Guatemala (the contracting party) DOES NOT assume any liability for loss or damage caused in any way to persons or property or damages arising from any service. Both the transport unit and the driver are unaware of the contents of the passengers' luggage, so NO responsibility is assumed on their end. If an event occurs the contracting party assumes the legal responsibility and legal costs of any legal proceedings.

I accept, agree, and sing the contract policies, terms, and conditions of the tourist agency Descubre Guatemala (contracting party):

Full Name \_\_\_\_\_

Passport or ID \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_